PACS 4050.900, .901, .950 NEGOTIATION & DISPUTE RESOLUTION - SPRING 2017

Professor's Contact Information

- Leslie R. Roberts, JD
- Senior Lecturer and ADR Program Coordinator
- Chilton Hall, room 204L
- UNT office phone (940) 565-4010; Fax (940) 565-4663
- UNT office hours Wednesdays 9am-12pm or by appointment
- You written communication is welcome. When communicating *electronically* about the course, please communicate with the professor only through Blackboard Message.

About the Professor

Ms. Roberts is an attorney and mediator whose legal practice has encompassed international matters, regulatory and political matters, general business and transactional matters, and special education; mediation practice has included business, employment and family disputes.

Materials – Text, Readings, Supplementary Readings

• Required text – *The Road to Success: Learning How to Become an Effective Negotiator;* (Dubuque, IA: Kendall Hunt Publishing Company)

Go to the link below or purchase from the UNT bookstore or other distributor (Amazon, etc.):

https://www.kendallhunt.com/boles_moeller

Print ISBN: 978-1-4652-4879-4 \$90.00 eBook ISBN: 978-1-4652-4020-0 \$72.00

Purchasing a text from the publisher offers you:

- Highlighting
- Note taking in margins
- Ability to share documents (to add additional currency to your classroom, PowerPoint® slides, news links)
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NOTE: YOU MAY USE A USED TEXT AND AREN'T REQUIRED TO PURCHASE A NEW TEXT.

Instructions to access the publisher's website are on the inside cover of your NEW text or provided by the publisher when students purchase an eBook. Students may purchase one or the other and will not be given access to the publisher's website without a new code provided by the publisher.

• Recommended readings – these are available from many online distributors and book sellers:

Fisher & Ury, *Getting to Yes* (New York: Penguin Books) William Ury, *Getting Past No* (New York: Bantam Books)

Course Description

The course focuses on the fundamentals of non-litigation-based conflict resolution and negotiation strategies for a variety of settings. Students have the opportunity to further develop their negotiation skills through assigned readings, written assignments and exams, videos and online discussions and instruction.

This course is 100% online, which means that all content will be delivered online and all course work must be submitted online.

Instructional Methods

Online instruction consists of a variety of instructor's videos, other videos, and written materials relating to the journals, exercises, tests and final exam.

Course Requirements

Attendance and participation: Significant amounts of time will be spent in group discussions via GoToMeeting. Each student is expected to make meaningful and substantial contributions to these discussions. In particular, students are expected to demonstrate the critical and creative thinking, reasoning, and questioning skills that will be used in actual negotiations.

Students who fail to submit work online for more than <u>four</u> non-consecutive weeks will be dropped from the course at the discretion of the instructor regardless of whether the failure to do so is considered excused or unexcused.

<u>Reading assignments</u>: Each week's reading assignment must be completed prior to completion of all assignments.

<u>Videos</u>: A variety of course concepts are illustrated, explained and/or demonstrated through videos. Students must view these prior to completing or as a part of various assignments.

<u>Reflective Assignments</u>: Students must complete online reflective assignments approximately every week that requires them to reflect on their experiences, perspectives and observations.

<u>Exams</u>: Students are required to complete an exam approximately every 4 weeks. Each exam is designed to help students assess his/her understanding of the core concepts in the reading assignments and in online content.

<u>Final Project</u>: There will be a final video project at the end of the course to assess students' mastery of course content.

Learning Objectives/Outcomes

At the end of this course, students will:

• Investigate the knowledge claims of self and others;

- Use strategic thinking to negotiate to a specific outcome;
- Demonstrate a working knowledge of bargaining and collaborative negotiation;
- Understand the influence of internal and external factors on the process of negotiation; and
- Understand the ethical practices of negotiation.

Teaching Philosophy

I am eager to engage students who are independent learners and thinkers and who are eager to improve their conflict resolution skills.

Technical Requirements/Assistance

The following information is provided to assist you in preparation for the technological aspects of the course.

Hardware and software necessary to use Blackboard Learn:

http://www.unt.edu/helpdesk Browser requirements:

http://kb.blackboard.com/pages/viewpage.action?pageId=84639794

Computer and Internet Literacy: http://clt.odu.edu/oso/index.php?src=pe_comp_lit

Necessary plug-ins: http://www.unt.edu/helpdesk/bblearn/

Internet Access with compatible web browser

Headset and/or Microphone (if required for synchronous chats)

Word Processor

Access and Log in Information

The course was developed and will be facilitated utilizing the University of North Texas Learning Management System, Blackboard Learn (BbL). To get started with the course, please go to: https://learn.unt.edu

Students must use their EUIDs and passwords to log in to the course. Students who do not know their EUID or have forgotten their password should go to: http://ams.unt.edu.

UNT's Mobile Learn:

UNT offers Blackboard Mobile Learn, which enables you to keep up with your classes through your iPhone, iPad, Android, HP or Blackberry device. Learn more at: https://bbsupport.unt.edu/MobileLearn.

A list of technologies not supported is at:

https://bbsupport.unt.edu/TechnicalRequirements.

Student Resources

As a student, you will have access to:

- Blackboard's On Demand Learning Center for Students
- http://help.blackboard.com/en-us/Learn/9.1_SP_12_and_SP_13/Student

Being a Successful Online Student

- What Makes a Successful Online Student?
- Self Evaluation for Potential Online Students

What Should Students Do First?

- Go to the home page and review: Welcome!, Getting Started, Technical Requirements of Course.
- Students should submit the following information to the instructor via a Blackboard Message the first week of class:

EUID

Best phone number and email address for emergency alerts

How Students Should Proceed Each Week for Course Activities

Students should access Blackboard daily for announcements and messages regarding the course.

Students will access each week's assignments in the course syllabus and in the week's module. Each module will be identified by the week number. For example, students should open the Week 1 module on the course home page during the first week of the course and the next week's module each week thereafter.

Student Support

The University of North Texas provides student technical support in the use of Blackboard and supported resources. The student help desk may be reached at:

Email:

helpdesk@unt.edu

Phone: (940) 565-2324

In person: Walk-ins @ Sage Hall (Room 130)

Regular hours are maintained to provide support to students. Please refer to the website (http://www.unt.edu/helpdesk/hours.htm) for updated hours.

Communication

Information about the communication tools in the course and how they will be used:

Blackboard Messages

For all course-related questions, please read this syllabus carefully before seeking assistance. You must use the Message function in Blackboard for all <u>electronic communication</u> with your professor about the course. Should we communicate face-to-face or by phone, please restate your communication in a BbL Message so I may respond via BbL Message.

Students can expect a response from the instructor within 24-hours of sending a BbL Message *during business hours*. BbL messages may not be answered during the weekend.

If your concern is urgent *during business hours*, please call the office number provided and speak with me by phone or leave a message. If you leave a message *outside of business hours*, you can expect to receive a response no later than one full business day after the message is left.

Blackboard Announcements

Please check the Announcements frequently for updated information and changes.

<u>The Golden Rule Applies</u>: Please extend the receiver of your message the same courtesy you would expect to receive when communicating. Please read and consider the content of the message before responding. Rudeness, disrespectful comments, profanity and insults are not effective negotiation tactics and will produce consequences such as the loss of points, removal from or limits during group discussions, referral to the Dean of Students and/or removal from the course.

Assessments / Grading

Assessments

This course will utilize the following instruments to determine student grades and proficiency of the learning outcomes for the course:

- GoToMeeting sessions = 80 points [each session is worth 20 points]
- Reflective Assignments = 120 points [each assignment is worth 10 points]
- Quizzes = 150 [each assignment is worth 15 points]
- 3 Exams = 300 points [each exam is worth 100 points]
- Final Project = 350 points

Attendance & Participation

Students must connect during 4 GoToMeeting sessions and will earn 15 points for each session. Although participation is required and students will benefit greatly from it, points are awarded for confirmed attendance only.

Reflective Assginments

Each journal assignment requires students to reflect and write about topics and their personal perception and/or experiences. These assignments are not timed, but do have a deadline for submission. Each journal is worth 10 points. A grade for each assignment will be awarded and posted in BbL.

Quizzes: Each quiz is timed and has a deadline for completion. Each quiz is worth 15 points each.

Exams

Each exam is timed and has a deadline for completion. Please read the on-screen instructions carefully before beginning. After all tests are graded and released, the score will be posted in BbL. Each exam is worth 100 points.

Final Projects

The final project will involve group work and each student will be randomly assigned to a group. Each group will demonstrate a negotiation scenario in accordance with a rubric. This project is worth 350 points.

Students who fail to submit work online for more than <u>four</u> non-consecutive weeks will be dropped from the course at the discretion of the instructor regardless of whether the failure to submit work is considered excused or unexcused.

Grading Scale

Total Points = 1000

A = 900 +
B = 800 - 899
C = 700 - 799
D = 600 - 699
F = 0 - 599

Accessing Grades

Grades will be accessible to students in BbL after assigned course work is completed by all students and graded.

Grade Calculation Spreadsheet

Students are provided with a grade calculation spreadsheet that lists all assignments and bonus points available in this course. Students should add their grades to this spreadsheet weekly to be informed of their current grade in the course. Consequently, students are responsible for completing the spreadsheet before inquiring about their current course grade.

A Note on Grammar and Writing: Being able to communicate well in writing is one of the marks of an educated person and is important in most professions. As a result, it will be emphasized in this course. It is always a good idea to proofread your own work for errors before submission. Students who do not have strong writing skills should consider having another person proofread the paper and/or use the services of the UNT Writing Lab. Students can meet with a tutor in person at the main location in the Auditorium Building (AUDB 105), or participate in an online tutoring session.

The errors listed below or those similar in nature will result in a 1-point loss in the written work assigned for this class every time they appear:

- Using incorrect punctuation or lack of punctuation.
- Failing to capitalize words appropriately, such as, "i" instead of "I".
- Failing to write a complete sentence.
- Misuse of the following words and other similar word choice errors:
 - o affect/effect
 - o dominate/dominant
 - o for/four
 - o its/it's

- o quite/quiet
- o there/they're/their
- o then/than
- o to/too/two
- o weather/whether
- o woman/women
- o your/you're
- Using made up words, such as "irregardless" (it's "irrespective" or "regardless") or "supposably" (it's "supposedly");
- Using misspelled words; and,
- Using abbreviations and/or phrases commonly used in text messages, such as "LOL", "OMG", "U R...".

Course Policies

Attendance and Participation

Connecting with and participating in the minimum number of GoToMeeting sessions are required. Consistent late arrivals or early departures may cause students to earn fewer points for each.

Students who engage regularly typically experience greater success than those students who do not.

Information about the University of North Texas' Attendance Policy may be found at: http://policy.unt.edu/policy/15-2-5.

Reflective Assignments

Students may discuss the reflective assignment with each other, but must create their own work product in their own words and through individual effort. Due dates for all course work are posted in the instructions connected to each assignment. Your work should be submitted in the Type Submission here section by using the "Submit" button at the end of each assignment. Students should complete work in a Word document and attach it in the page available in BbL. Students are advised to keep copies of their work in their records.

Exams

Exams are open-book and open-note; however, students may not discuss them with another student or other persons after opening the test or exam at any time unless all students have completed and submitted their answers.

Students <u>may</u> have the opportunity to attempt a test or exam an additional time if they lose their internet connection or have another technical problem beyond their control that prevents completion of the quiz or exam. The instructions for each test and exam will address the appropriate course of action to take in the event of technical difficulties.

Opportunities for additional attempts will be evaluated on a case-by-case basis.

Late Work

The professor will base decisions regarding acceptance of and credit for late work consistent with UNT and course policies. An extension may be given under limited circumstances, including but not limited to, the student's or a close family member's illness or injury; death of a close family member; or other major life event. If a student believes he/she will miss or has missed assigned course work, the student must contact the professor within **two (2) days** after the course work's due date has passed. The student must provide written documentation of any such event upon request. If a student fails to timely contact the professor and/or provide the requested documentation, the student will not be given additional time to complete the assigned course work and will receive no credit for the assigned course work.

Syllabus Change Policy

Changes to the syllabus may be necessary at times. Communication of any changes will be made via an Announcement and/or Message BbL.

NEGOTIATION - ONLINE - SPRING 2017 - COURSE SCHEDULE

Week 1: January 17th – January 22nd

The Negotiation Thing

- Videos
- Collaborative negotiation model

Recognizing You Are On the Road

- Chapter 1
- Videos
- Publisher's online enrichment activities optional

Assignment

• Reflective Assignment (due Sunday at 11:59 p.m.)

Week 2: January 23rd – January 29th

What Type of Driver Are You?

- Chapter 2
- Videos
- Publisher's online enrichment activities optional

Assignments

- Quiz (due Sunday at 11:59 p.m.)
- Reflective Assignment (due Sunday at 11:59 p.m.)

Week 3: January 30th - February 5th

Bargaining (Distributive) vs. Collaborative Negotiation

What Type of Trip Are You Taking? The Short vs. The Long Haul

- Chapter 3
- Videos
- Publisher's online enrichment activities optional

Assignments

- Quiz (due Sunday at 11:59 p.m.)
- Reflective Assignment (due Sunday at 11:59 p.m.)

Week 4: February 6th – February 12th

GoTo Meeting this Week – details will be provided; each group will select an online meeting time according to the schedule provided

1st Exam: Covers Chapters 1 – 3

Week 5: February 13th - February 19th

The Challenges of Cross-Country Driving

- Chapter 4
- Videos
- Collaborative negotiation model
- Publisher's online enrichment activities optional

Assignments

- Quiz (due Sunday at 11:59 p.m.)
- Reflective Assignment (due Sunday at 11:59 p.m.)

Week 6: February 20th - February 26th

Preparing is the Key to Your Success in Negotiation

Preparing to Drive the Negotiation Streets and Highways

- Chapter 5
- Videos
- Strategy and Planning Summary power point
- BATNA PDF
- Publisher's online enrichment activities optional

Assignments

- Quiz (due Sunday at 11:59 p.m.)
- Reflective Assignment (due Sunday at 11:59 p.m.)

Week 7: February 27th – March 5th

Maximizing Outcomes, Trust and Ethics = Are These an Oxymoron?

Reading the Road Map, Watching for Billboard Signs, and Learning When to Take the Back Roads

- Chapter 6
- Videos

• Publisher's online enrichment activities – optional

Assignments

- Quiz (due Sunday at 11:59 p.m.)
- Reflective Assignment (due Sunday at 11:59 p.m.)

Week 8: March 6th – March 12th

GoTo Meeting this Week – details will be provided; each group will select an online meeting time according to the schedule provided

2nd Exam: Covers Chapters 4 – 6

Week 9: March 13th – March 19th - Spring Break

No Assignments due this week

Week 10: March 20th - March 26th

What If You're Driving a Scooter and They Are in a Semi-Truck? Power, Leverage and Influence in Negotiation

- Chapter 7
- Challenges power point
- Videos
- Publisher's online enrichment activities optional

<u>Assignments</u>

- Quiz (due Sunday at 11:59 p.m.)
- Reflective Assignment (due Sunday at 11:59 p.m.)

Week 11: March 27th – April 2nd

What If They Don't Obey the Rules of the Road? Trust, Ethics and Reputation in Negotiation

- Chapter 8
- Videos
- Challenges (What Do I Do If They Don't Agree With Me?) power point
- Publisher's online enrichment activities optional

<u>Assignments</u>

- Quiz (due Sunday at 11:59 p.m.)
- Reflective Assignment (due Sunday at 11:59 p.m.)

Week 12: April 3rd – April 9th

Things That Get In Our Way

Objects in the Mirror May Be Closer Than They Appear: Perceptions, Biases and Communication in Negotiation

- Chapter 9
- Videos
- Publisher's online enrichment activities optional

Assignments

- Quiz (due Sunday at 11:59 p.m.)
- Reflective Assignment (due Sunday at 11:59 p.m.)

Week 13: April 10th – April 16th

GoTo Meeting this Week – details will be provided; each group will select an online meeting time according to the schedule provided

3rd Test: Covers Chapters 7 – 9

Week 14: April 17th – April 23rd

Understanding What It Is Like to Drive on the Other Side of the Road: Gender and Cultural Differences in Negotiation

- Chapter 10
- Videos
- Publisher's online enrichment activities optional

Assignments

- Quiz (due Sunday at 11:59 p.m.)
- Reflective Assignment (due Sunday at 11:59 p.m.)

Week 15: April 24th – April 30th

Driving Defensively: Negotiating Your Way Through Conflict, Emotional Situations and Difficult Negotiators

- Chapter 11
- Videos
- Publisher's online enrichment activities optional

<u>Assignments</u>

- Quiz (due Sunday at 11:59 p.m.)
- Reflective Assignment (due Sunday at 11:59 p.m.)

Week 16: May 1st – May 5th

Roadblocks and Impasse

Whom Do You Call When You're In Unfamiliar Territory, When You're Stuck in a Traffic Jam or When Your Car Breaks Down?

- Chapter 12
- Suggested text Getting Past No
- "Twelve Angry Men" video
- Publisher's online enrichment activities optional

Assignment

• Reflective Assignment (due Sunday at 11:59 p.m.)

Week 17: May 6th – May 12th [Finals Week]

GoTo Meeting this Week – details will be provided; each group will select an online meeting time according to the schedule provided

Final Project: Due Monday, May 8th

IMPORTANT DATES

January 16 Martin Luther King Jr. Day – no classes

January 17 Classes Begin

January 31 Beginning this date a student who wishes to drop a course must first

receive written consent of the instructor as of this date.

February 24 Last day for student to receive automatic grade of W for

nonattendance.

Last day for change in pass/no pass status.

Last day to drop a course or withdraw from the semester with a grade of W for courses that the student is not passing. After this date, a grade of WF

may be recorded.

February 25 Beginning this date instructors may drop students

with a grade of WF for nonattendance.

March 13 - 19 Spring Break

April 4 Last day for a student to drop a course with consent of the instructor.

April 17 Beginning this date, a student who qualifies may request an Incomplete,

with a grade of I.

April 21 Last day to Withdraw (drop all classes). Last day for an instructor to

drop a student with a grade of WF for nonattendance.

May 3 - 4 Pre – Finals Days.

May 4 Last Class Day.

May 5 Reading Day (no classes)

May 6 - 12 Final Exams

Online course evaluations (SPOT) will be available for students to complete. Please take time to visit my.unt.edu and fill out the evaluation form – your feedback is appreciated!

Course Evaluation

Toward the end of the semester, students will be asked to complete a course survey.

Scholarly Expectations

All works submitted for credit must be original works created by the student uniquely for the class. It is considered inappropriate and unethical to make duplicate submissions of a single work for credit in multiple classes, unless specifically requested by the instructor. Please see the policy on Academic Integrity below.

Resources

UNT Portal: http://my.unt.edu

UNT Blackboard Learn Student Resources: Technical Support: http://www.unt.edu/helpdesk/

UNT Library Information for Off-Campus Users:

http://www.library.unt.edu/services/for-special-audiences/offcampus/information-for-off-campus-users

UNT Computing and Information Technology Center:

http://citc.unt.edu/services-solutions/students

Computer Labs: General access computer lab information (including locations and hours of operation) can be located at: http://www.gacl.unt.edu/

UNT and Department Policies

Student Conduct

Any student behavior that interferes with an instructor's ability to conduct class or other students' opportunity to learn is unacceptable and will not be tolerated in any instructional setting at UNT. This includes traditional face-to-face classes, online or blended classes, labs, discussion groups or boards, field trips, and verbal and/or written (including email) communication with the instructor and/or other students. Examples of unacceptable behavior include, but are not limited to, disrespectful treatment of other students (verbal or written), disrupting lecture, and use of inappropriate or profane language or gestures in class or other instructional settings.

A student engaging in unacceptable behavior may be directed to leave the classroom or other instructional setting and may also be referred to the Dean of Students to consider whether his/her conduct violates UNT's Student Code of Conduct.

Campus Carry and Concealed Handguns

In accordance with state law and UNT policy, students who are licensed may carry a concealed handgun on campus premises except in locations and at any function, event, and program prohibited by law or by this policy. Students may learn more about UNT's concealed handgun policy at https://campuscarry.unt.edu.

Academic Integrity

Academic integrity emanates from a culture that embraces the core values of trust and honesty necessary for full learning to occur. As a student-centered public research university, UNT promotes the integrity of the learning process by establishing and enforcing academic standards. Academic dishonesty breaches the mutual trust necessary in an academic environment and undermines all scholarship. Academic dishonesty includes cheating, plagiarism, forging the signature of the instructor or of another student, fabrication, and/or facilitating or sabotaging the academic dishonesty of other students.

Any suspected occurrence of academic dishonesty will be investigated and handled in accordance with UNT policy and procedures. The following academic penalties may be assessed at the instructor's discretion upon determination that academic dishonesty has occurred. *Admonitions and educational assignments are not appealable*.

- 1. *Admonition*. The student may be issued a verbal or written warning.
- 2. Assignment of Educational Coursework. The student may be required to perform additional coursework not required of other students in the specific course.
- 3. Partial or no credit for an assignment or assessment. The instructor may award partial or no credit for the assignment or assessment on which the student engaged in academic dishonesty, to be calculated into the final course grade.
- 4. *Course Failure*. The instructor may assign a failing grade for the course.

Should the procedure for appeal of a case of academic dishonesty extend beyond the date when the instructor submits course grades for the semester, the student will be assigned a grade that reflects the penalty, which shall be adjusted, as appropriate, at the conclusion of any appeal process.

Specific details and description of UNT's Policy on Student Standards of Academic Integrity (18.1.16) and students' right to appeal are available at https://policy.unt.edu/policydesc/student-standards-academic-integrity-18-1-16.

Sexual Harassment, Discrimination and Assault

UNT is committed to providing an environment free of all forms of discrimination and sexual harassment, including sexual assault, domestic violence, dating violence, and stalking. If you (or someone you know) has experienced or experiences any of these acts of aggression, please know that you are not alone. The federal Title IX law makes it clear that violence and harassment based on sex and gender are Civil Rights offenses. UNT has staff members trained to support you in navigating campus life, accessing health and counseling services, providing academic and housing accommodations, helping with legal protective orders, and more.

UNT's Dean of Students' website offers a range of on-campus and off-campus resources to help support survivors, depending on their unique needs: http://deanofstudents.unt.edu/resources_0. Renee LeClaire McNamara is UNT's Student Advocate and she can be reached through e-mail at SurvivorAdvocate@unt.edu or by calling the Dean of Students' office at 940-565-2648. You are not alone. We are here to help.

Disability Accommodation

In accordance with university policies and state and federal regulations, UNT is committed to full academic access for all qualified students, including those with disabilities. To this end, all academic units are willing to make reasonable and appropriate adjustments to the classroom environment and the teaching, testing, or learning methodologies in order to facilitate equality of educational access for persons with disabilities. Students seeking accommodation must first register with the Office of Disability Accommodation (ODA) to verify their eligibility. If a disability is verified, the ODA will provide the student with an accommodation letter to be hand delivered to the instructor to begin a private discussion regarding the student's specific needs in the course.

Students may request accommodations at any time; however, ODA notices of accommodation should be provided as early as possible in the semester to avoid any delay in implementation. Every semester, students must obtain a new letter of accommodation, and they must meet with each faculty member prior to implementation in each class.

Students are strongly encouraged to deliver letters of accommodation during faculty office hours or by appointment. Faculty members have the authority to request that students discuss such letters during their designated office hours in order to protect the privacy of the student.

For additional information, visit the Office of Disability Accommodation (ODA) in Sage Hall, suite 167, or their website at http://disability.unt.edu. You may also contact the ODA office by phone at 940.565.4323. Specific information on UNT's policies related to disability accommodations is available at https://policy.unt.edu/policydesc/disability-accommodation-students-and-academic-units-18-1-14.

Please note that disability accommodations are not retroactively applied to the start of a course. Accommodations in the course become effective after the student has delivered an official accommodation letter from UNT's ODA.

Requests for an Incomplete

Students may request a grade of incomplete ("I") only if he/she meets all of the following conditions:

- The request occurs on or after April 17, 2017;
- The student is passing the course;
- There is a justifiable and documented reason beyond the control of the student (*e.g.*, serious illness or military service) for not completing the course on schedule; and,
- The student has the approval of the instructor and the department chair.

Students meeting these criteria must arrange with the instructor to finish the course at a later date by completing specific requirements outlined by the instructor. These requirements must be listed on a "Request for Grade of Incomplete" form signed by the instructor, student, and department chair. More information on UNT's Incomplete Grade policy is available at http://registrar.unt.edu/grades/incompletes.

Requests to drop the class

We want you to succeed in this class and at UNT. If you are concerned about your progress in the course, or believe you need to drop for other reasons, it is important that you contact the instructor as soon as possible. We want to make sure that dropping the course is your best or only option.

There are consequences to dropping classes that extend beyond losing your invested time, money, and effort. Dropping one or more classes may make you ineligible for financial aid. There are also limits on the number of courses you can drop. You can learn more about this at http://registrar.unt.edu/registration/dropping-class.

If you absolutely have to drop the course, you must pick up a drop form from the Eagle Student Services Center and take it to the instructor for her/his signature. Once the instructor signs the form, you are responsible for taking it to the Registrar's Office in the Eagle Student Services Center to have it processed. Please be aware that when you choose to drop can affect your grade:

April 4th, 2017 Last day to drop a class with an automatic grade of "W" for courses that a student is not passing.

April 21st, 2017 Last day a student may elect to drop a class. The instructor will

assign a grade of "W" or "WF" based on the student's actual

performance-to-date in the course.

Professional Etiquette

The college experience is intended to assist in preparing students for professional and career pursuits. That preparation includes learning to use professional etiquette in dealing with people in positions of authority. The appropriate way to address your instructor depends on her/his particular education credentials. These are usually indicated on the course syllabus. If your instructor has a:

- Law degree (J.D.) you should address them as: Professor Instructor's last name
- Doctorate (Ph.D. or Ed.D.), you should address them as: Dr. Instructor's last name
- Master's degree (MA, MS, MSW, MSSW) you should address them as: Professor Instructor's last name

If you are not certain about an instructor's education credentials, you should address them as "Professor." It is not appropriate to call the instructor by his/her first name unless given permission.

Professional etiquette extends to all types of communication with your instructor. Written communication—including email—forms a permanent record and so it is important to use care about how you make requests, ask questions, or express concerns. Slang (*e.g.*, Hey, Yo) and texting abbreviations should be avoided. The use of profanity is not permitted.

Any type of communication—verbal or written—is most likely to achieve the intended result when it is polite or courteous. Please note that communication can be polite even if there is some type of conflict involved. Instructors may choose not to respond to emails or other forms of communication that are perceived as insulting or disrespectful.

Emergency Notification and Procedures

UNT uses a system called Eagle Alert to quickly notify you with critical information in the event of an emergency (i.e., severe weather, campus closing, and health and public safety emergencies like chemical spills, fires, or violence). The system sends voice messages (and text messages upon permission) to the phones of all currently enrolled students. Please make certain to update your phone numbers at https://my.unt.edu/.

Some helpful emergency preparedness actions include:

- 1) know the evacuation routes and severe weather shelter areas in the buildings where your classes are held,
- 2) determine how you will contact family and friends if phones are temporarily unavailable, and
- 3) identify where you will go if you need to evacuate the Denton area suddenly.

In the event of a university closure, please refer to Blackboard for contingency plans for covering course materials.

Copyright Notice

Some or all of the materials in this course may be protected by copyright. Federal copyright law prohibits the reproduction, distribution, public performance, or public display of copyrighted materials without the express and written permission of the copyright owner, unless fair use or another exemption under copyright law applies. Additional copyright information may be located at: http://copyright.unt.edu/content/unt-copyright-policies.

Important Notice for F-1 Students taking Distance Education Courses:

Federal Regulation:

To read detailed Immigration and Customs Enforcement regulations for F-1 students taking online courses, please go to the Electronic Code of Federal Regulations website at http://ecfr.gpoaccess.gov. The specific portion concerning distance education courses is located at "Title 8 CFR 214.2 Paragraph (f) (6) (i) (G)" and can be found buried within this document: http://frwebgate.access.gpo.gov/cgi-bin/get

The paragraph reads:

(G) For F–1 students enrolled in classes for credit or classroom hours, no more than the equivalent of one class or three credits per session, term, semester, trimester, or quarter may be counted toward the full course of study requirement if the class is taken on-line or through distance education and does not require the student's physical attendance for classes, examination or other purposes integral to completion of the class. An on-line or distance education course is a course that is offered principally through the use of television, audio, or computer transmission including open broadcast, closed circuit, cable, microwave, or satellite, audio conferencing, or computer conferencing. If the F–1 student's course of study is in a language study program, no on-line or

distance education classes may be considered to count toward a student's full course of study requirement.

University of North Texas Compliance

To comply with immigration regulations, an F-1 visa holder within the United States may need to engage in an on-campus experiential component for this course. This component (which must be approved in advance by the instructor) can include activities such as taking an on-campus exam, participating in an on-campus lecture or lab activity, or other on-campus experience integral to the completion of this course.

If such an on-campus activity is required, it is the student's responsibility to do the following:

- (1) Submit a written request to the instructor for an on-campus experiential component within one week of the start of the course.
- (2) Ensure that the activity on campus takes place and the instructor documents it in writing with a notice sent to the International Student and Scholar Services Office. ISSS has a form available that you may use for this purpose.

Because the decision may have serious immigration consequences, if an F-1 student is unsure about his or her need to participate in an on-campus experiential component for this course, s/he should contact the UNT International Student and Scholar Services Office (telephone 940-565-2195 or email international dvising@unt.edu) to get clarification before the one-week deadline.

Policy on Server Unavailability or Other Technical Difficulties

The University is committed to providing a reliable online course system to all users. However, in the event of any unexpected server outage or any unusual technical difficulty which prevents students from completing a time sensitive assessment activity, the instructor will extend the time windows and provide an appropriate accommodation based on the situation. Students should immediately report any problems to the instructor and also contact the UNT Student Help Desk: helpdesk@unt.edu or 940.565.2324. The instructor and the UNT Student Help Desk will work with the student to resolve any issues at the earliest possible time.